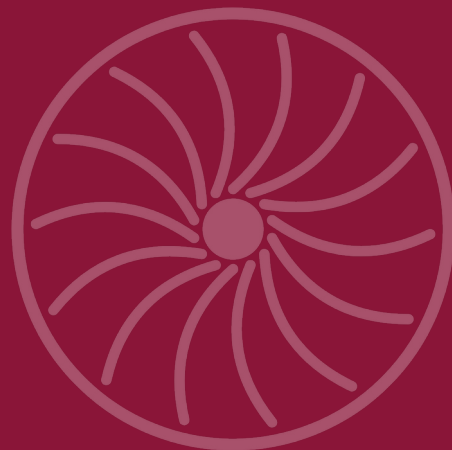




Khinkali.com

Grow your Georgian kitchen with Khinkali.com

Customer orders near you. Flat fees, paid only when you accept.



The global home of Georgian food

365

Georgian kitchens on our
world map

33

countries covered

3

languages: English,
Georgian, Russian

Customers search for khinkali, khachapuri and supra near them, choose dishes from your menu and send the order to you by email in seconds. You stay the restaurant; we bring you the customer.

Four steps from order to payment



1. Customer orders

Dishes from your menu, on
khinkali.com

2. You get an email

Accept or decline with one
click within 15 minutes

3. You cook and deliver

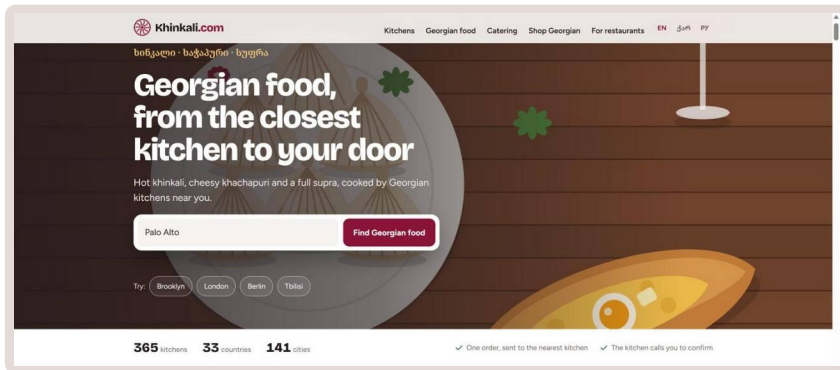
Your menu, your prices,
your couriers or pickup

4. You get paid

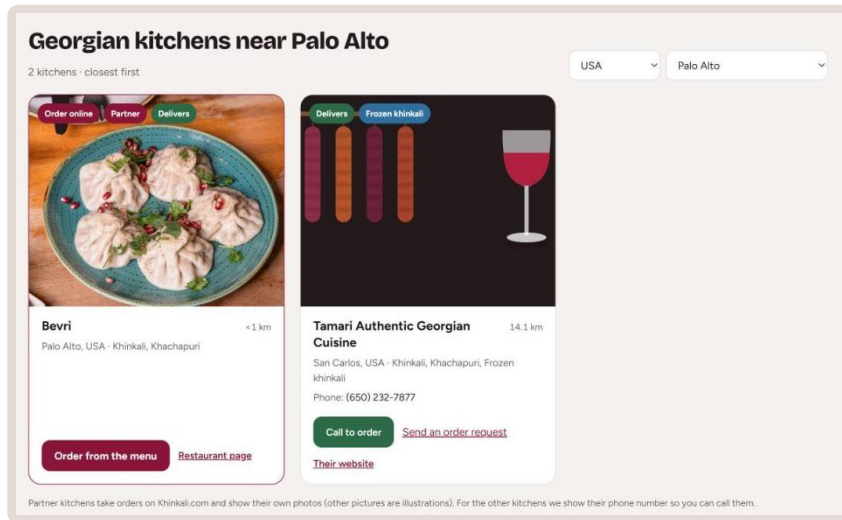
By card to your own Stripe
account, or directly

If you are busy, simply decline: the order moves to the next nearest partner. No penalty.

Your kitchen on the new Khinkali.com



Customers type their city or address and see the closest Georgian kitchens first, in English, Georgian or Russian.



Partner cards come first, with your own food photo, an “Order online” badge and “Order from the menu”. Other kitchens only show “Call to order”.

Customers order straight from your menu

STEP 2 OF 2 - YOUR ORDER

Bevri
335 University Ave, Palo Alto - Partner [Change](#)

Starters

- Pkhali**
Baby spinach and beets pkhali with walnuts and herbs. Served with eggplant rolls. Vegetarian, vegan. - 0 +
\$17.00
- Badrijani Roll**
Rolled eggplant, walnut-garlic filling, cilantro, pomegranate. Vegan, gluten-free. - 0 +
\$17.00
- Chicken Liver Pate**
Chicken liver pate, herbs, warm bread. - 0 +
\$18.00
- Georgian Salad**
Traditional Georgian salad with cucumbers and tomatoes served with walnut dressing. Vegetarian. - 0 +
\$19.00
- Salmon Satsivi**
Baked salmon with a parsley panko crust, served with a sauce made of walnuts, tarragon and Georgian spices. - 0 +
\$23.00
- Artichokes with Baje**
Fried artichoke, walnut sauce, tashmijab (cheese melted)

DELIVER TO

Country: USA City or nearest area: Palo Alto

Street address and apartment: Postal code: e.g. 11235

Street, building, apartment: e.g. 11235

ORDER TYPE

Guests: 2 When: As soon as possible

Notes for the kitchen: e.g. 2 bottles Saperavi, extra adjika, ring the bell twice

YOUR DETAILS

Name: Phone or WhatsApp:

Email (for your confirmation):

☒ Remember my details on this device

Items: 1

[Send my order](#)

By sending, you agree to the [Terms of Service](#) and [privacy notice](#). You pay the restaurant's own menu prices, directly or by a secure card link the restaurant sends. Khinkali.com adds nothing to your bill.



Dishes, prices and photos

Add, edit or delete dishes any time on your private menu page.



Sold out today, pause today

Switch a dish or all menu orders off for the day; back on tomorrow.



Delivery fee, minimum, sales tax

Set them once. Customers see an estimated total including tax.



Need help? We're here

Stuck adding your menu? Send us a photo of it and we help.

A restaurant page and QR code for you



khinkali.com/r/your-name

Your photo, menu, opening hours, delivery area and an Order button.



QR code to print

For your counter, menus, bags and tables.
Download it from your menu page.



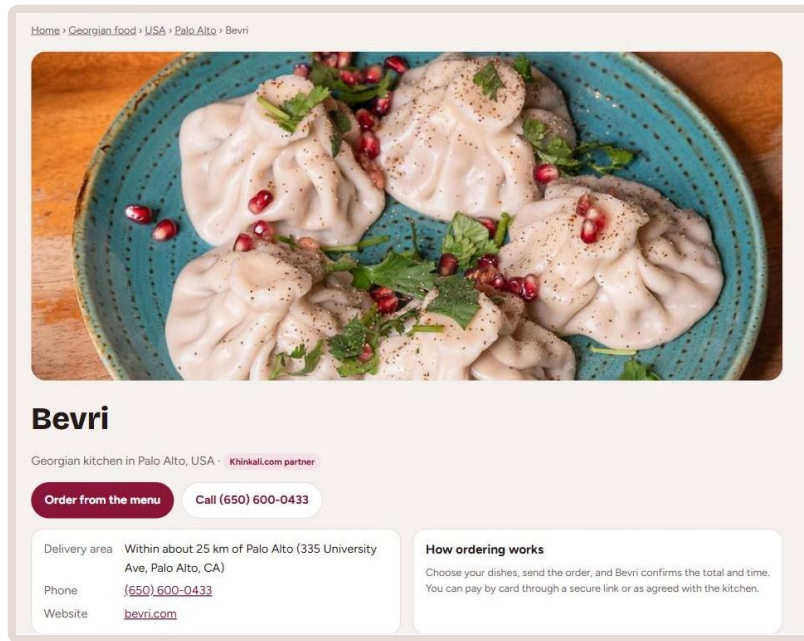
Found on Google

Your dishes and prices are readable by search engines, in three languages.



Share it anywhere

Put the link in your Instagram bio and Google listing.



Built to bring customers back



Star ratings

About 3 hours after you accept, the customer rates the order. Stars show on your card and page; written comments come privately to you.



One-tap reorder

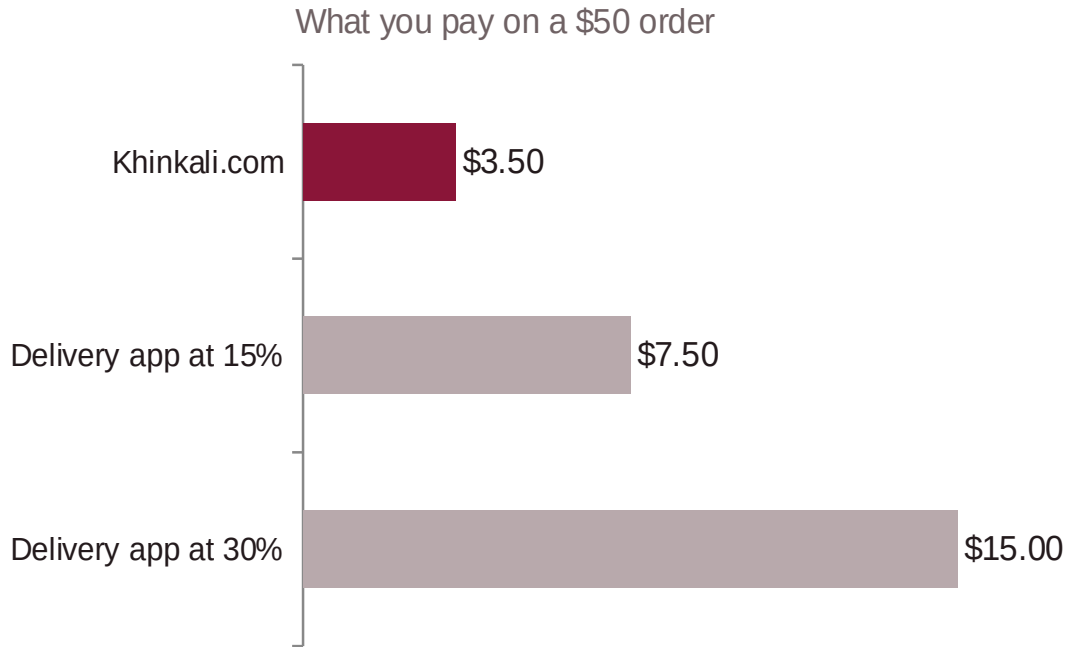
Confirmation and rating emails include “Order it again”: the basket refills with the same dishes from your menu.



Remembered details

Name, phone and address are remembered on the customer's phone, so the next order takes seconds.

Keep more of every order



7%

is all you pay on a \$50 order: a flat \$3.50, versus 15–30% on typical delivery apps.

No listing fee. No monthly fee. No percentage commission on orders under \$250.

You pay only when you accept an order

Order value	Fee per accepted order
Under \$15	\$0
\$15 – \$49.99	\$2.00
\$50 – \$99.99	\$3.50
\$100 – \$249.99	\$5.00
\$250 and up	3%, maximum \$25
Catering you are booked for	5%, min \$25, max \$150
Grocery / wine shipped	5%, min \$1, max \$15
Georgian goods (crafts, art, books)	8%, min \$2, max \$40



Your local currency

Same numbers in your currency: £2.00 in the UK, €2.00 in Europe, \$2.00 everywhere else.

Fees are on the order total before tax and tips. Sales tax is added to the customer's payment and stays yours to pay. Customers never pay Khinkali.com anything.

Join now and start free

60

days with no fees at all

12

months of locked founding
rates

100

founding partners only

The first 100 partners keep today's rates for a full year, whatever changes later.

The money goes straight to you



Your own Stripe account

Customers pay by card; money lands in your Stripe account and your bank. We never hold your money.



Or get paid directly

Cash, your own card machine, or your own online ordering. Totally fine.



Sales tax included, simple bills

The card link adds the sales tax you enter. For orders not paid by card, fees come on one Stripe invoice.

Win events, not just orders



Birthdays, weddings, office lunches and supras: customers send one request, and up to 3 nearby partner kitchens quote.

48 h

to send your quote

3

kitchens quote at most

5%

only if you are booked (max \$150)

Sell your frozen khinkali online

**Order frozen khinkali**

Boil them at home in about 15 minutes. Sold in packs of 10, from kitchens that make frozen khinkali.

How many?

30 khinkali · 3 packs of 10

Beef & pork

Delivery

−

3

+

Prices are set by the kitchen and confirmed when they call you.



Customers order packs of 10

They choose how many, the filling, and pickup or delivery.



Orders come to you first

Kitchens that sell frozen khinkali get these orders before anyone else.



Same flat fees

No extra cost. Free during your first 60 days.

Sell frozen khinkali? Tick “We sell frozen khinkali” when you sign up. Your card shows a blue Frozen khinkali badge.

Want more customers? Add a plan



Featured

\$39 / month

Featured badge and shown first on the map and in search results.



Priority zone

\$99 / month

Up to 3 postal codes. Orders from them come to you first. One partner per code.



Shop Georgian

\$39 / 30 days

For Georgian food, wine, crafts, art and books: logo profile and map pin. Or no monthly fee: sell through Khinkali.com, pay per sale.

Reach the diaspora in their language



Your card, restaurant page and menu appear in all three versions automatically.



English

www.khinkali.com



Georgian

www.khinkali.com/ka



Russian

www.khinkali.com/ru

Your kitchen, your rules



Your menu, prices and photos



Your couriers or pickup



Accept only what you can handle



Customer contact details for each order



Clear written agreement, signed online



Leave with 30 days' notice

Join in about 3 minutes

- 1 Go to [khinkali.com/join](https://www.khinkali.com/join)
- 2 Enter your business, order email and a photo of your food
- 3 Agree to the partner agreement online
- 4 We approve you: add your menu, then share your page

Gaumarjos!

www.khinkali.com/join

Questions?

partners@khinkali.com

Gizo Ujarmeli, Founder