



FOR GEORGIAN RESTAURANTS AND KITCHENS

Khinkali.com: your Georgian restaurant on the world map

Customers order ahead from your menu and pick up. You pay a small flat fee only when you accept an order.

Partner overview · Ujarmeli LLC



WHAT IS KHINKALI.COM

The worldwide home of Georgian food

400+

Georgian kitchens on our map

40+

countries

3

site languages: English, Georgian, Russian

People search for khinkali, khachapuri and supra near them, choose dishes from your menu and send the order to you in seconds. You stay the restaurant. We bring you the customer.



HOW IT WORKS

Four simple steps

1

Customer orders

Dishes from your menu,
on khinkali.com

2

You get an email

Accept or decline with
one click

3

Customer picks up

Ready at your counter.
Or you deliver, if you
want to

4

You get paid

By card to your own
Stripe account, or
directly

Busy? Just decline. The order moves to the next nearest kitchen. No penalty, no fee.



PICKUP FIRST

No couriers needed

Order ahead, pick up

Customers order from your menu and collect at your counter. No drivers, no delivery apps, no waiting.

Want to deliver too?

Use your own drivers, or DoorDash Drive / Uber Direct: they send a driver for a flat fee per delivery, with no 15–30% commission.

Your choice, any time

Turn on “Pick-up only” on your menu page, or offer both. Customers see exactly what you offer.

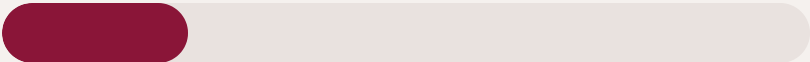
WHY PARTNER WITH US

Keep more of every order

7%

is all you pay on a \$50 order: a flat \$3.50, compared with 15–30% on delivery apps.

Khinkali.com



\$3.50

Delivery app at 15%



\$7.50

Delivery app at 30%



\$15.00

No listing fee. No monthly fee. No percentage commission on orders under \$250.

SIMPLE, FLAT FEES

You pay only when you accept an order

Order value	Fee per accepted order
Under \$15	\$0
\$15 – \$49.99	\$2.00
\$50 – \$99.99	\$3.50
\$100 – \$249.99	\$5.00
\$250 and up	3%, maximum \$25
Catering you are booked for	5%, min \$25, max \$150

Same numbers in your currency: \$ in the USA, £ in the UK, € in Europe. Fees are on the food total before tax and tips. Customers never pay Khinkali.com anything.

FOUNDING PARTNER OFFER

Join now and start free

60

days with no fees at all

12

months of locked founding
rates

100

founding partners only

The first 100 partners keep today's rates for a full year, whatever changes later.



YOUR MENU AND YOUR PAGE

Customers order straight from your menu

Dishes, prices and photos

Add or change them any time on your private menu page.

Your own page and QR code

khinkali.com/r/your-name, in three languages, with a QR code for your counter and bags.

Sold out today, pause today

Switch a dish or all orders off for the day.

We help you set up

Send us a photo of your menu and we put it online for you, free.



Built to bring customers back

Star ratings

Customers rate the order. Stars show on your card; comments come privately to you.

One-tap reorder

Confirmation emails include "Order it again" with the same dishes.

Remembered details

Name and phone are remembered, so the next order takes seconds.



CATERING AND SUPRA

Win events, not just orders

Birthdays, weddings, office lunches and supras: the customer sends one request and up to 3 nearby partner kitchens quote.

48 h

to send your quote

3

kitchens quote at most

5%

only if you are booked
(max \$150)

YOU STAY IN CONTROL

Your kitchen, your rules



Your menu, your prices, your photos



Accept only what you can handle



Pickup only, or pickup and delivery



Money goes straight to you, never through us



Clear written agreement, signed online



Leave any time with 30 days' notice



Join in about 3 minutes

- 1 Go to khinkali.com/join
- 2 Enter your business, order email and a food photo
- 3 Agree to the partner agreement online
- 4 We approve you: add your menu and share your page

www.khinkali.com/join

Questions?

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Gizo Ujarmeli, Founder

Gaumarjos!

